



## Annual TeleCourse Schedule

### January:

#### **PIAV MBA™ Certification Course**

Thursdays, January 4, 11, 18, 25, and February 1

10:00am-10:55am (EST)

#### **Management Skills Certificate Program: Delegating and Getting the Message Heard (M3)**

Fridays, January 12, 19, and 26

10:00am-10:55am (EST)

### February:

#### **DISC MBA™ Certification Course**

Thursdays, February 8, 15, 22, March 1 and 8.

10:00am-10:55am (EST)

#### **Creating Lasting Change: The Secrets to Accomplishing Your Goals, Tackling Objectives, and Getting What You Want**

Fridays, February 9, 16, and 23

8:30am-9:15am (EST)

#### **Management Skills Certificate Program: Managing for Performance and Results (M4)**

Fridays, February 9, 16, and 23

10:00am-10:55am (EST)

### March:

#### **Management Skills Certificate Program: Managing Conflict (M5)**

Fridays, March 9, 16, 23

10:00am-10:55am (EST)

#### **Dealing Effectively With the "Dominant Big Shot": The Four Steps You Must Know to Get What You Want**

Thursdays, March 15, 22, and 29

10:00am-10:55am (EST)



EXCELLENCE IN LEADERSHIP DEVELOPMENT

**April:**

**PIAV MBA™ Certification Course**

Thursdays, April 5, 12, 19, 26 and May 3  
10:00am-10:55am (EST)

**Coaching Like a Pro**

Fridays, April 6, 13, 20  
10:00am-10:55am (EST)

**May:**

**DISC MBA™ Certification Course**

Thursdays, May 10, 17, 24, 31, and June 7  
10:00am-10:55am (EST)

**Management Skills Certificate Program: Setting Standards and Expectations (M1)**

Fridays, May 4, 11, 18  
10:00am-10:55am (EST)

**June:**

**PIAV MBA™ Certification Course**

Thursdays, June 14, 21, 28, July 12 and 19  
10:00am-10:55am (EST)

**Management Skills Certificate Program: Communicating Effectively (M2)**

Fridays, June 1, 8, 15  
10:00am-10:55am (EST)

**July:**

**Management Skills Certificate Program: Delegating and Getting the Message Heard (M3)**

Fridays, July 13, 20, 27  
10:00am-10:55am (EST)

**August:**

**Management Skills Certificate Program: Managing for Performance and Results (M4)**

Fridays, August 10, 17, 24  
10:00am-10:55am (EST)

**September:**

**DISC MBA™ Certification Course**

Thursdays, September 6, 13, 20, 27, and October 4  
10:00am-10:55am (EST)

**Management Skills Certificate Program: Managing Conflict (M5)**

Fridays, September 7, 14, 21  
10:00am-10:55am (EST)

**October:**

**PIAV MBA™ Certification Course**

Thursdays, October 11, 18, 25, and November 1 and 8  
10:00am-10:55am (EST)

**Coaching Like a Pro**

Fridays, October 12, 19, 26  
10:00am-10:55am (EST)

**November:**

**DISC MBA™ Certification Course**

Thursdays, November 15, 22, 29, and December 6 and 13  
10:00am-10:55am (EST)

**Management Skills Certificate Program: Setting Standards and Expectations (M1)**

Fridays, November 2, 9, 16  
10:00am-10:55am (EST)

**December:**

**Management Skills Certificate Program: Communicating Effectively (M2)**

Fridays, December 7, 14, 21  
10:00am-10:55am (EST)